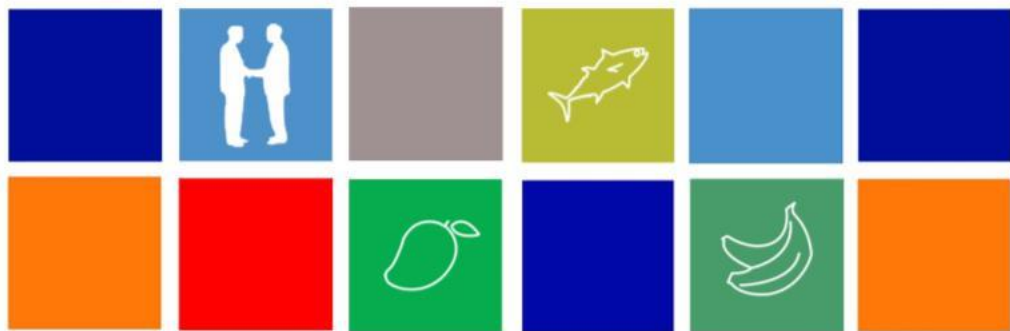


# PHILIPPINE TRADE AND INNOVATION EXPLORATORY MISSION TO ISRAEL



05 – 14 November 2017

# **ALMARCAS MARKETING & CONSULTANCY SERVICES, INC.**

Established in 2010, Almarcas Marketing and Consultancy Services Inc. provides immigration services to private individuals and corporate clients. Visa assistance Philippines - image.

It caters to foreigners (non-Filipino nationals) wishing to enter and/or remain in the Philippines. We also offer legal counselling to Filipinos (i.e. naturalization, dual citizenship, reacquisition of Filipino citizenship) and travel assistance.

Almarcas provides unmatched immigration services by highly qualified lawyers and experienced liaison officers. The applications we prepare involve more than just completing forms and collecting documentary requirements. Our service niche is the hassle-free processing of your visa applications (or renewals) at the Philippine Bureau of Immigration, including work permits from the Department of Labor.

Whether you are here as tourists, employees, visiting consultant, investors or retirees or even for medical purpose, we can assist you in procuring your visa.

Our team of professionals consisting of an immigration lawyer accredited with the Bureau of Immigration of the Philippines and experienced liaison officers can give you guaranteed assistance in all facets of the immigration process.

# Products



Marketing and Consultancy Services, Inc.

www.philippines-visaforexpat.com



## SERVICES

### Types of Philippine Visas

- Tourist Visa Extension (9A)
- Employment/Working Visa 9G
- Student Visa (9F)
- Non-Quota Immigrant Visa (13A~G)
- Re-Entry Permit
- Special Work Permit
- Retiree's Visa (SRRV)
- Investor's Visa (SIRV)
- Special Visa Under EO226
- Special Visa For Employment Generation (SVEG)



### Permits

- Alien Employment Permit (from the Department of Labor and Employment)
- Provisional Permit To Work
- ACR I-Card

### Other Immigration and Related Services

- Marriage between U.S. citizen and Filipino citizen in the Philippines – legal requirements and registration
- Recognition of Citizenship, Citizenship Retention
- Naturalization, Dual Citizenship
- Importation of personal effects, Duty-free importation of relief goods



# AUTOMATED TECHNOLOGY (PHIL), INC.

ATEC is private company in the Philippines with more than 20 years of experience in outsource electronics manufacturing services with more than 300,000 sq. ft. of production and offices in a world class facility.

We are situated in the Philippines, just about 40 kms south of Manila and operating in a Special Export Processing Zone having different clean room facilities (1K, 10K, 100K) with ESD controlled manufacturing environment, ISO 9001, TS16949 and ISO 14001 certified.

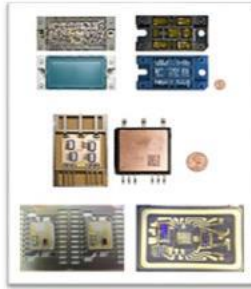
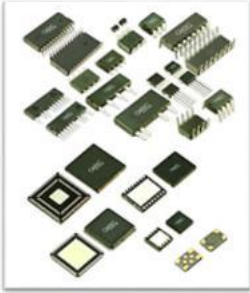
ATEC offers a one stop shop solution for customers and a vertically integrated manufacturing company covering various products such as components, modules, sub-systems and system level products. Currently, we have 2 divisions, namely;

- **ATEC Semiconductor**, a semiconductor manufacturing partner with over 400 years of cumulative experience of key management staff
  - ⇒ We provide semiconductor assembly, test and packaging for standard and non-standard packages
  - ⇒ We offer two types of operational strategies;
    - Open line Operations, providing to its customers shared manufacturing lines and resources
    - Captive line Operations, providing a management, resources and dedicated area for customers,
- **ATEC Connectivity**, an electronic manufacturing (EMS) partner specialized in RF, Microwave & Millimeterwave with over 160 years of cumulative experience of key management staff
  - ⇒ We provide services from consignment to full turnkey business and from prototype to NPI to mass production phases
  - ⇒ Capabilities includes PCBA, Hybrid and Chip-on-Board, Module, Test/Evaluation Boards and Box-Build assembly
  - ⇒ Assembly and testing of high frequency microwave/millimeterwave devices, integrated circuits, discrete components and Printed Circuit Board Assemblies.
  - ⇒ System level integration and testing of telecommunications, satellite communications, and various wireless products.

# Products



**AUTOMATED TECHNOLOGY (PHIL.) INC.**



## ATEC Semiconductor

## ATEC Connectivity



**SMT and Printed Circuit Board Assembly**

**Hybrid thin-film/Softboard, and System in Package (SiP) Assembly**

**Component and Integrated Microwave Assembly & Testing**

**Microwave Radio**

**Millimeterwave Radio**

**Power amplifiers**

**SatCom BUC**

# **INTEGRATED MICRO-ELECTRONICS, INC.**


Integrated Micro-Electronics Inc. (IMI), the manufacturing portfolio of AC Industrial Technology Holdings, Inc., a wholly-owned subsidiary of Ayala Corp. is among the leading global manufacturing solutions providers in the world. IMI ranks 20th in the list of top 30 EMS providers in the world by the Manufacturing Market Insider, based on 2016 revenues. In the automotive segment, it is the sixth largest EMS provider in the world per New Venture Research.

IMI specializes in highly reliable and quality electronics for long product life cycle segments such as automotive and industrial electronics.

For the automotive segment, IMI delivers customized solutions for safety and security, among others. It supplies cameras that are integral technology to the advanced driver assistance systems (ADAS). For the industrial segment, it manufactures security and access control devices, power modules, and building automation, among others.

From its manufacturing plants in the United States, Mexico, Bulgaria, Czech Republic, Germany, China, United Kingdom and the Philippines, IMI provides engineering, manufacturing, and support and fulfillment capabilities to diverse industries globally.


# Products



Automotive  
Electronics



Industrial  
Electronics




Medical  
Electronics




Telecommunication  
Infrastructure



Storage Devices



Consumer  
Electronics



Renewable  
Energy



Power  
Semiconductors

# INNOVATIVE PACKAGING INDUSTRY CORPORATION

IPIC can be your partner in providing turnkey solutions to your products. Several of our Clients face significant challenges when it comes to positioning themselves in a dynamic industry with steadily increasing competition.

Outsourcing has allowed our Clients to focus on the integral part of their businesses, while we focus on providing the products for them at the lowest cost with the highest quality. This has benefited our Clients by allocating their budget to marketing expense that has resulted to increase sales potential.

In recent years, we have offered all-in service arrangements in addition to the usual toll manufacturing arrangement. This allowed our Clients to lower their overhead costs in managing inventories, procurement and transfer of materials.

IPIC protects the integrity of the products we manufacture by engaging in the highest quality standards. Our people continuously seek ways to further improve our quality system and set higher bars as we progress.

IPIC is not just your ordinary manufacturer, we take pride in understanding our customer's needs, and ensure that everything is perfectly harmonized from beginning to end. We want to be defined as the manufacturer who provides added-value services to our customer's every day.

And we want to go home at the end of each day with a level of satisfaction that we have built a relationship of TRUE PARTNERSHIP with our customers.



# Products



## CLIENTS



# LEONIE AGRI CORP.

Leonie Agri Corp. (LAC) is a lush, sustainable, organic farm engaged in the production and processing of 100% organically grown agricultural products for medicinal, health and nutritional use. LAC is a subsidiary of Pascual Laboratories and is the sole supplier of raw materials for Ascof Lagundi and Pro-Lacta in the Philippines.

It is the only farm in the Philippines that is certified in Good Manufacturing Practice and Good Agricultural Practice, as well as accredited by the Organic Certification Center of the Philippines.

# Products



# MAGICAL BLEND MARKETING INTERNATIONAL

The world class trader and manufacturer specialized in food and beverage industry. A toll manufacturer of herbal products: herbal coffee, tea, juices and other food supplements.

100% Filipino owned company duly registered at DTI and has a license to operate as granted by FDA. Our company has been operating nine (9) years in the Philippines.

We are a fast growing company offering Wellness Product for those who aspires good health and business opportunity.

## Capacity MBMI

- We are a medium industry with an annual capacity of thousand tons of coffee production daily, weekly and monthly.
- A yearly production of over 20 million.
- At present, we are serving a large number of clients engage and focus in product distribution of our brand 'Magical Blend Wellness Cafe Brand'.

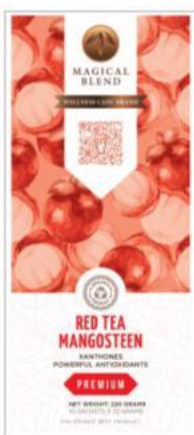
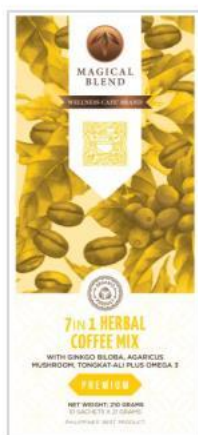
## Quality

- We dedicate to deliver high quality product such as the cleanliness and orderliness of the manufacturing areas and equipment are regularly checked and inspected and the quality of the products are constantly monitored.
- Our State of the Art technologies and machineries ensures safety and efficiency in the production.
- Implementation of good manufacturing practices GMP under the codex of World Health Organization.

## Research and Development

- To sharpen our competitive edge, we constantly create and develop new products to meet consumers needs and preferences.
- Not only to meet the high standard quality, we are also committed to high standard of customer's acceptance. Our business development and R & D staff are expertize in the field of food and beverage, manufacturing with the aim to develop new products and herbal drinks to suits customers needs and preferences worldwide.
- We continue developing high quality and affordable products in the line of herbal food and beverage. Affordable health products for the growing public who believes and depends on herbal medicines and alternatives.

# Products



# MICA BY THE SEA COMPANY

Mica by the Sea (MBS) was established in Roxas City, Capiz, Philippines in 1996 as a processor and exporter of fresh frozen seafood products such as Scallops, Pasteurized Crabmeat, Black Tiger Prawns, Octopus and Milkfish products. Its main market was only the United States. Over the following years, more processed food products were included to cater the Filipino markets in the US. The traditional Filipino products had become the company's concentration of exported products in the years to follow. products like Dried Herring (Tunsoy), Smoked Tawilis, Smoked Galunggong, Bagoong products, Bottled Sardines, etc. became sellable exports. And because of the good demand for these Traditional Filipino products in the US, Filipino communities globally have become the target export markets of the company. Currently, MBS is selling to the US (our brand, Leony's is one of the top brands in the US Filipino Markets), Canada, New Zealand and in the UAE markets. Also, MBS is now selling to the local market its bottled sardines.

The company's production facility since 1996 was at the Food Terminal, Inc. complex in Taguig City, Metro Manila until 2013.

MBSCO is the new multi-purpose production facility at the Clarkfield Economic Zone. The new building was completed December of 2016 equipped with new Blast freezer/chiller and Cold Storage rooms. MBSCO also upgraded its equipment such as Retort, Boiler, Vacuum Machines to complement its other equipment such as Fish dryers and Smoke Chamber to process more products for its export markets. And because of this new facility, MBSCO will open up new global markets for its Traditional Filipino products and other mainstream products such as Shrimps, Octopus, Mahi-Mahi Fillets and other frozen sea caught fish.

Distribution of MBSCO products is done thru its reliable partners in their respective global markets. Importers, wholesalers and supermarket chains are responsible in making the MBSCO products available in their food chains. Leony's for export, marketed as the Traditional Filipino Products brand is currently sold in many Filipino, Asian and some mainstream food outlets in the said countries. One can also buy other brands in these export markets other than Leony's which are manufactured by MBSCO for other wholesalers private labeling agreement for these Philippine products. Further, since the new facility is equipped with Blast Freezer/Chiller and Cold Storage Rooms, shrimps production will be increased to be sold in mainstream markets.

Since 1996, MBS/MSCO thru its flagship brand, Leony's has maintained a good standard of quality products. The company's strict adherence to good manufacturing principles has instilled to its many global customers a consistent, safe and reliable Filipino food products which could be consumed day in and day out. And this will be a continuing mission statement for MBS/MBSCO to manufacture good quality Filipino products as it targets all the Philippine communities and mainstream markets globally as well as domestic in the future.

# Products



## **FILIPINO TRADITIONAL PRODUCTS**

### **FRESH FROZEN:**

Boneless Milkfish Plain, Marinated and Smoke  
Whole Milkfish  
Whole Tilapia  
Dalagang Bukid  
Pampano  
Lapu Lapu

### **DRIED / TUYO FISH:**

Herring ( Tunsoy )  
Nemempterid ( Bisugo ) Split  
Roundscad ( Galunggong ) Split  
Kapak Split  
Espada Slices  
Salay Salay Gutted  
Mackerel Gutted ( Hasa Hasa )

### **SMOKED / TINAPA FISH:**

Young Herring ( Tawilis )  
Roundscad Gutted ( Galunggong )  
Mackerel Gutted ( Hasa Hasa )  
Boneless Milkfish  
Sardines Gutted ( Tamban )  
Fish Flakes

### **VEGETABLES:**

Bittermelon Leaves ( Ampalaya )  
Jute Leaves ( Saluyot )  
Horseraddish Leaves ( Malunggay )  
Hot Pepper Leaves ( Sili )  
Grated Cassava

### **MAINSTREAM PRODUCTS:**

Head-On Shell On Shrimps ( Black Tiger And Vannamei Shrimps )  
Headless Shrimps ( Black Tiger And Vannamei Shrimps )  
Mahi Mahi Fillets  
Octopus  
Live Crabs



# PASCIOLCO AGRARI VENTURES

Pasciolco Agri Ventures, is a single proprietorship business, registered in DTI since September 1996. They started producing coconut vinegar initially selling locally and in the year 2000 they developed coconut jam. In the year 2002, they started producing Virgin Coconut Oil and its by-products.

They also produce organic coconut syrup, organic coconut sugar, Balsamico and coconut aminos. They help almost 100 farmer families, where the husband does the harvesting of the coconut and the wives cook it. The company produce natural products for a healthy world.

## **Membership:**

Virgin Coconut Oil Producers of the Philippines, Quezon Producers and Exporters Association, Quezon Chambers of Commerce and Industry, Philfoodex and Philexport

## **Awards:**

Philippine Coconut Authority: Most Outstanding Virgin Coconut Oil Producer and Exporter 2005, Producer/Processor Innovator Award 2005, Department of Trade and Industry: Most Outstanding OTOP SME 2009, Most Outstanding SME (National Level), Landbank: Outstanding Entrepreneur 2006 (Agribased Category)

## **Markets:**

Japan, Korea, Singapore, Macau, Hong Kong, USA, Canada, Europe, United Kingdom and Turkey

## **International Shows Attended:**

USA: Natural Products Show 2010, Europe: Sial Paris 2016, United Kingdom: Natural Products Show 2015, Hong Kong Food Show, Thaifex and Taipei Food Show 2016, ASEAN and Indian Forum 2017.



# Products



Coconut Jams Varieties  
330g, and 250g



Organic Coconut Jam w/ Coconut Syrup  
330g



Organic Coco Sap Sugar  
500g, 150g and 1 Lilo



Organic Virgin Coconut Oil  
in Glass Bottle (liter, 500ml and 250ml)



Organic Virgin Coconut Oil  
in PET Bottle (liter, 500ml and 250ml)



Organic Coconut Aminos 250ml



Organic Coco Balsamic  
150ml and 250ml



Organic Coconut Aminos and  
Organic Coco Balsamic 250ml



Organic Coco Syrup  
150ml and 250ml



Coconut Yogurt (Plain, Pina and Spiced) 375ml and 750ml

## AROMATHERAPY MASSAGE OIL 200ml and 100ml



VCO Menthol Balm 4



Organic Coconut Sap Vinegar Plain (Coconut Sap Pinacarp and Spiced)  
375ml and 750ml

# PASCUAL LABORATORIES INC.

Pascual Laboratories, Inc., otherwise known as PascualLab, is a Filipino-founded enterprise with a true passion for healthcare and love for life.

Privately owned and with 70 years experience in the manufacturing and marketing of pharmaceutical products in the Philippines, PascualLab provides innovative health and wellness products and services of superior value to its partners and consumers.

Based on the IMS 4th Quarter 2015 Report, PascualLab is among the top 20 pharmaceutical companies, and is in the top 5 in the local hemisphere.

PascualLab's Manufacturing Plant, situated in Balagtas, Bulacan, is one of the biggest production facilities in the country for processing both herbal and pharmaceutical products, in both solid and liquid dosage forms. It manufactures 75% of the product requirements of PascualLab's wholly-owned subsidiaries, where the remaining 25% are either imported or tolled out for companies such as Mundi Pharma, Dyna Drugs, Optaderm, VistaPharma, and Watsons.

Its manpower are dedicated to the quality manufacturing of healthcare products that support the company's passion of not just curing but caring, towards a better quality of life for its consumers. Properly licensed and certified for its Good Manufacturing Practices by the FDA, the PascualLab Manufacturing Plant is able to ensure safe and quality solutions for its customers as it values industry standards and employs all measures to ensure strict adherence.

# Products



PASCUAL LABORATORIES, INC.



# PHILIPPINE SEAWEALTH FOOD INC.

Philippine SeaWealth Food Inc. is a running business of Toscano Family from the City of Navotas since 1985. The business started by the loving mother of the family, Mrs. Elizabeth Toscano by repacking food products and selling it around Metro Manila. Later in 1991, she discovered a unique teriyaki -style taste in seafood like squid and anchovies where she came up the idea of branding it her delicious products "Seakid".

The business is successful in manufacturing and marketing only high quality seafood snack products in terms of the raw materials input ,ingredients, physical appearance, packaging and taste through innovative techniques, time and their trademark recipes for the satisfaction and delight of their customers in both local and export market. The company is licensed by the Bureau of Food and Drugs (BFAD), Department of Trade and Industry (DTI), Sanitary Permit and the Municipal's Office.

With God's grace, they are now 30 years and counting, their industry is continually successful in making high-quality seafood snacks or appetizer with a vision to be well-known worldwide and a mission to serve its clients, employ more Filipino workers and give pride to Philippine products.

# Products



# PIXCEL TRANSGLOBAL FOOD

PIXCEL TRANSGLOBAL offers only the finest Filipino food products. The company traces its origins to the year 1982, when it started manufacturing fish sauce (patis) under the name Florence Food Corporation. Since then, the company has added soy sauce, vinegar, ketchup, fermented marine products, tropical fruit preserves, mayonnaise and dressings, pickle relish, coconut products, dried and frozen fish, pastry wrapper, and noodles to its constantly growing product line.

Today Pixcel Transglobal has also become one of the leading consolidators of Filipino products for the export market, serving as a "one-stop shop" for the overseas Filipino who longs for the distinct variety of flavors of the motherland, for members of other communities of the East and West who crave for new and exciting tastes, and for everyone else in search of the best that the Philippines can offer.

# Products



# SL AGRITECH CORPORATION

SL Agritech Corporation (SLAC), a subsidiary of Sterling Paper Group of Companies, started in 1998.

October 1999, SLAC initiated the development of several hybrid rice parental lines which were later transferred to a 40-hectare farm in Sta. Cruz Laguna.

April 2000 First crop of mestizo A line and F1 Mestizo hybrid were harvested from the land provided by provincial government of Laguna with the initial partnership of Department of Agriculture represented by the Philippine Rice Research Institute (PHILRICE).

In September 11, 2000, SLAC was formally incorporated with the primary purpose of promoting the development, commercialization and growth of hybrid rice technology.

October 1999, SLAC initiated the development of several hybrid rice parental lines which were later transferred to a 40-hectare farm in Sta. Cruz Laguna.



# Products



# **S&L GLOBAL COMPANY, INC.**

S & L Global Company Inc., is a duly registered SEC Corporation in October 2004 as an international trading company. It represents Israel 's Dead Sea Works potassium chloride business in the Philippines specifically to Carrageenan manufacturers, animal feed industry, food and pharmaceutical industries, and the agriculture sector.

Other major products sold in the Philippine market are: salt from Israel, glucose, food additives, starches and condiments; and food processing/ packaging machineries.

Presently, the company is now diversifying into export activities in bulk requirements of Philippine agriculture crops such as ginger, coffee, black pepper and moringa for international market as raw materials, ingredients or for re-processing and re-packing into consumer needs.

S & L Global Company also markets Philippine patented products sold in the USA through an exclusive distributor. As part of its corporate social responsibility, S & L Global had participated and organized projects on disaster risk management, food safety and security, e-Learning courses and educational materials with some non-government organizations in the Philippines and in Europe.

# Products



**S & L GLOBAL COMPANY INC.**

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# STRATPOINT TECHNOLOGIES INC.

## Vision

Stratpoint will be the premier provider of digital enterprise solutions in Southeast Asia by 2020.

## Mission

- To enable digital transformation through our expertise in technology.
- To be an employer of choice by providing mentorship for professional and personal growth.
- To be a source of pride to our shareholders by delivering outstanding value on their investment.

## Our Expertise

We are a Digital Transformation Enabler:

- Deployed the first serverless microservices architecture in the Philippines using AWS Lambda
- Implemented an enterprise grade website using ReactJS and Redux on AEM (Adobe Experience Manager) for fast, simple and scalable web applications
- Applied Testing Automation to Client's Core system to ensure consistency and stability of an evolving system

# Products



**We are** a Digital Enterprise Software Solutions company with over 18 years of experience in developing software for the enterprise and consumer markets globally.

We pride ourselves on having strong working relationship with clients in high-tech areas such as Silicon Valley.



## We are fluent in the languages of digital technology

Core Specialties

### MOBILE

iOS | Android | Cross platform

### WEB

PhP | Java | RoR | AngularJS | React.JS | Node.JS

### ENTERPRISE PLATFORMS

Adobe Experience Manager | Amazon Web Services

FinTech / Banking • Brands & Advertising •  
Education • Retail •Gaming • Healthcare •  
Marketing • Media • Professional  
Networking • Social Networks •  
Telecoms • Technology



# TSUKIDEN ELECTRONICS PHILIPPINES, INC.

Tsukiden Electronics Philippines, Inc., is an Electronic Manufacturing Service (EMS), registered in Securities and Exchange Commission (SEC) since December 1992. The main business is printed circuit board assembly (Surface Mount Technology, Parts Through Hole and Complete Box Build Assembly).

Tsukiden has been into PCBA business for more than 20 years in the Philippines and catering to different customers in the Philippines and abroad. Their line of customers include those from medical, Industrial, automotive, telecommunication, computer peripherals and consumer products. Tsukiden support both consignment and full turn-key projects were their buy PCB and electrical components.

## **Membership:**

Semiconductor and Electronics Industries in the Philippines Foundation, Inc.

## **Awards:**

Philippine Economic Zone Authority: Top Exporter Award for the year 1996~1997.

## **Markets:**

Japan, Korea, Singapore, Hong Kong, China, USA, Canada, Europe

## **International Shows Attended:**

USA: AmCon Contract Manufacturers Expo- 2014 & 2015, Germany: Electronica—2008, Japan: NEPCON—2017

# Products



Tsukiden Electronics Philippines, Inc.

SMT Line - 26Lines



Solder Wave Line - 7Lines



## Sample Assembly Photos

Printed Circuit Board Assembly  
(SMT & Through Hole)



Flexible Printed Circuit Board  
Assembly (SMT)



